



Benefit from our Experience & Expertise



www.intermanagement.com

To serve, to serve fully, promptly and efficiently, to serve beyond the terms of the contract.

Does your current recruiting agent deliver candidates that match your corporate culture based on anything other than a test or survey?

Has there ever been a time your current recruiting agent's assessment of a candidate told you something you could not see on his resume?

Do you really feel you are getting value for your money with your current recruiting agent?

Aren't you tired of the hit and miss approach in hiring people?

How much time and money was wasted on your last bad hire?

What are you doing to prevent hiring people who aren't fit with your corporate values Do you believe the hire and fire policy is good for Corporate Health?

# Can you really afford not to upgrade your hiring process?

InterManagement' s major specialisation includes Management Development Training, Personnel selection & Recruitment, Executive Search, Outbound programmes, Compensation surveys, Manpower Audit, Due Diligence, HR Outsourcing and Contractual staffing.



# **The Profitable Option**

Any business activity, to be profitable must have the manpower educated, skilled, trained, experienced, hardworking, loyal and INEXPENSIVE.

Modern Indian manpower is all this and more. There are numerous completed projects in Africa and the Middle-East and elsewhere all concrete testimonials to Indian capabilities.

The third largest pool of skilled manpower in the world is found in India. Renowned globally, the Architects, Engineers, IT Professionals, Doctors, Accounts & Finance Professionals, Marine Skippers, Aviators, Administrators, Managers....... The Indians have contributed to making of the modern world. The teeming millions of skilled labour have provided a solid support system.

An investment in Indian manpower, a profitable option, has always yielded high dividends in projects as far apart as dams and airports, nuclear installations, high-rise structures and power stations, hotels and hospitals. Indian Manpower has passed the acid test of workability, efficiency and dedication.

It matters little whether you need engineers or welders, mechanics or drivers, paramedics or IT professionals, physicians or nurses, secretaries or accountants, executives or managers, you will find an Indian ideal to the task. An asset to his workmates and Indian is surely an asset to his employers, an asset to the place where he resides. The easy familiarity with English language, even at the lowly cadres of labour, eliminate the communication barrier. This fact alone paves the way to higher productivity.



## Access to the RIGHT person

India has the third largest pool of skilled manpower. Employers in the Middle East are aware of this fact, but the delay and difficulties to get the 'right person' always disappoints them. The seventies saw the construction boom in the Middle East, and it was required to recruit a very large number of workers from India. During this period, a number of travel agents and traders jumped on the recruitment. bandwagon. Their total lack of knowledge of human resources management and their total lack of experience in recruiting was not an obstacle at all. The reason being the Middle East employers required only semi-skilled categories like Masons, Carpenters, RCC Fitters etc. To recruit such categories of workers, NO professional approach was required. All it took was contacts in Middle East These recruiting agents were devoid of any skilful learning themselves and were eminently qualified to cater to such demands.

The industrialization of Middle East started in all earnest during the eighties, reaching its peak during the nineties. Now the employment scenario was changed and it brought forth new job parameters. To achieve competitiveness, the employers started looking towards highly skilled and management cadres in India and the American / European personnel started being replaced by Indians. There was a basic strength in this argument: Indian manpower is cheaper cost-wise and Indians can easily adapt to the Arab cultural mores .Most of such "recruitment agents" were naturally, a failure to cope with the new standards of skilled personnel. The reason was profoundly simple. The recruitment of skilled workers is NOT the job of travel agents or traders; it is the job of management experts who are specialized in HR management.

#### Unless an employer gets a right person, it harms the productivity

Here InterManagement is a helping hand to you. InterManagement launched their placement division in 1970 to cater manpower requirements of multinational and blue-chip companies in India. It took ten years of dedicated service to be acknowledged by Indian corporate houses and to be called the best manpower sourcing team by the industry.

InterManagement started their overseas placement division in 4980, though it was not on their agenda. A US based company in Saudi Arabia was interested to recruit Indian manpower and they queried their Indian subsidiary to identify the ideal recruiting agency in India. The Indian subsidiary strongly recommended InterManagement since they were servicing all their requirements in India and they already had a six year long trouble - free relationship. This was the first overseas recruitment contract for InterManagement and the success story has continued ever after. Once you appoint InterManagement as your recruiting agent, you can rest assured that the task is given to an expert in the field and it is safe in their professional hands.





# **The Organisation**

InterManagement Manpower Services Limited is a professionally managed organization with all India network belonging to the Koyako Group. Registered as a Public limited company under Registrar of Commerce, Ministry of Corporate Affairs, Government of India .InterManagement' s registered office is at Cochin with corporate office in Mumbai and branch offices in Chennai, Bangalore, and New Delhi

We are registered with Ministry of Overseas Indian Affairs as a overseas recruiting agency and having recruiting license number. B0770/KER/COM/1000+/3/3589/93 for the overseas recruitment of unlimited number of workers

We have implemented quality systems and we are certified as an ISO 9001-2008 certified organisation

As a pioneer overseas recruiting firm, InterManagement provides clients with unparalleled reach across industry sectors. InterManagement understands that the needs of your business are complex and evolving, and we are focused on developing and nurturing longterm, results-oriented partnerships

Our practice groups are home to the most talented, dedicated, and professional recruiters in the industry. The depth provided by their knowledge and experience is unmatched. InterManagement is also a culture of collaborative success. We work across sectors and offices in major cities of India to find the transcendent talent that will deliver financial value for your company-today, tomorrow, and for years to come. InterManagement offers a variety of ways for clients and candidates to work with us to achieve their business and professional goals.. Regardless of the approach, InterManagement unique culture and rigorous methodologies drive competitive advantage. We provide trusted, consultative service by truly listening and responding to the needs of our clients, candidates, and associates. InterManagement is the premier recruiting partner in assisting midtier to top 400 companies in GCC to find transcendent talent; candidates fully realize their career ambitions; and associates finding professional fulfillment and financial success.

A critical factor for success will be creating and managing a seamless stream of talent into the company, creating a more diverse, global, and virtual workforce. Recruiting and retaining employees who can drive financial value is an imperative for success. No recruiting firm understands this better than InterManagement. We understand how important transcendent talent is to your success. And with offices in all major cities of India, we know where to find it. InterManagement human resources recruiters have deep industry knowledge, both in human resources and recruiting, making our firm a perfect complement to your company. That geographic reach and industry depth provide our clients with the experience and breadth necessary to excel in a highly complex global environment.

InterManagement culture and methodologies drive superior business results for our clients. No one else is approaching HR recruiting the way we are. No one else is thinking about it the way we are. No one else is executing it the way we are. We are redefining the executive recruiting experience through the use of market data, analytics, and consistent and candid communication to make your HR practice more effective.

The technology industry continues to both shape the world and be transformed by it. Few industries change what and how we do more rapidly, and few have to adapt to these changes more rapidly in order to succeed. Technology leaders face considerable technical, operational, and managerial challenges. Among them are intense competition, the pace of product innovation, globalization, and changing platforms and business models.

As the complexity of these challenges escalates, perhaps the greatest challenge in the industry is finding a continuous supply of innovative talent that can literally transform a company...and the world. That talent can emerge from anywhere in the world and moves rapidly through the technology industry. Finding, hiring, and retaining transcendent technical talent is critical to achieving business success. Through first-hand work experience, InterManagement's technology recruiters know how quickly the competitive parameters within the industry can shift. In technology, perhaps more than in any other industry, time is of the essence. Armed with an in-depth understanding of staffing needs and our exceptional network of connections across the industry, our executive recruiters can expeditiously deliver technology professionals who have both superior interpersonal skills and strong technical capabilities. These are the technology professionals who will drive business results for your company.

Our enthusiasm for new, better techniques come out of continually working at the cutting edge of technology. It is with creativity that InterManagement has developed many tools unique to Overseas Recruiting Assignments. InterManagement retain a panel of thirty two professionals from various trade and industry in order to ensure you get what you are looking for manpower that is efficient, educated experienced.



# Our Team

Talent matters in every organizationincluding our own. InterManagement is committed to hiring, training, and molding the very best recruiters in the industry. We surround our clients, candidates, and associates with meaningful communication and knowledgeable, consultative service. InterManagement is here to stay in a world of recruiting "experts".

We are led by passionate recruitment industry veterans. Our leaders provide decades of invaluable insight and understanding to those we serve, and the human capital we have built at InterManagement is unmatched anywhere in the recruitment industry.



As the premier recruiting firm, InterManagement provides clients with unparalleled reach across industry sectors InterManagement understands that the needs of your business are complex and evolving, and we are focused on developing and nurturing long-term, results-oriented partnerships.

InterManagement is also a culture of collaborative success. We work across sectors and across offices to find the transcendent talent that will deliver financial value for your company-today, tomorrow, and for years to come.

Other than our recruiters on our permanent pay roll, we retains a panel of thirty two professionals from various trades and professions in order to ensure you get what you are looking for manpower that is efficient, educated and experienced. These are the people who have served different industries more than thirty five years in technical/senior level and retired from full time job. Their service to InterManagement is to help our recruiters for final shortlist, screening interviews, and we call these veterans "support satellites" for our recruiters/consultants.

#### Right people to deal with

- Our recruitment consultants are all experienced professionals, many are seasoned veterans, so we know what we're doing (i.e. we 'get it').
- Our business is well-resourced, successful and professionally run.
- Our approach is no-nonsense, straight-talking and informal
- Once the terms of engagement have been agreed, we make sure we meet them.
- We are extremely thorough but don't believe in being unnecessarily long-winded in our processes.
- We make sure our processes are consistent, transparent and equitable.
- The standard of our candidates is high.
- We embrace the practical use of leading edge technology and innovation to streamline what we do.

#### Our Clients

• We're driven to look after each of our clients with an equal amount of care and responsibility, regardless of whether they're large or small. We put in the effort to get to know their business, while becoming an extension of their team and brand. We tailor solutions to suit their business, and work alongside them as they grow. We are known for our great service and compelling results so we always try to go out of our way to deliver a positive experience beyond our client's expectations.

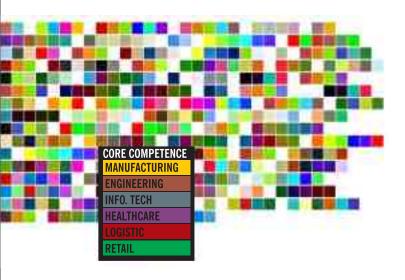
#### Our Candidates

• We try to give them a different experience - the personalised service and an honest approach. Regardless of their success, every candidate leaves with a positive view of InterManagement, our consultants and (as a result) our clients.

#### Our Consultants/Recruiters

• Our people are our greatest asset - we employ the very best we can. We treat them like adults, provide them with a clear vision and goals, let them chart their own course and back them with everything they need to be successful i.e. technology, training, coaching, positive critical review and genuine personal support.





### **Core Competence**

40 years track-record has helped InterManagement to define and strengthen its core competence. Long association and affiliation to various trade and industry groups have honed our expertise of servicing manpower requirements of Manufacturing, Engineering, Logistic, Information Technology and Retail sector.

We understand the challenges in today's rapidly changing Commercial World in attracting and retaining the best talent in the market...

Manufacturing has evolved dramatically over the course of the last two decades. Physical plant remains relevant. But the "Flat World" economy means that manufacturing is far less the work of a single cloth and far more of an integrated global tapestry. Further, recent upheavals in the global economic structure have added to the challenges and complexities of the manufacturing sector.

When you're looking for exceptional people who will make a difference, you need an exceptional recruitment partner. InterManagement specialises in efficiently searching and selecting only the candidates with the ability, flair and ambition to make things happen in your organisation.

At InterManagement, we will endeavour to surpass the service levels you have previously received from within the industry each and every time. Not just in the normal ways of excellent customer service, an attentive consultant and a person successfully found. Our differentials will be that our teams will exhibit greater honesty, work faster & smarter and never be satisfied that we have fully matched up to your expectations until you tell us to stop. For 40 years, InterManagement has been the antidote to business as usual. InterManagement culture and methodologies drive superior results. No one else is approaching recruiting the way we are. No one else is thinking about it the way we are. No one else is executing it the way we are. What we hear over and over from potential clients is, "What I really want is someone who will truly listen to my needs." While that sounds simple, truly listening can be difficult to do if all you're interested in is checking the box and completing the transaction. **WE LISTEN. WE UNDERSTAND. WE DELIVER.** 

Because we know that no two situations are identical, your needs are our primary concern. In today's global arena, you're no longer competing in a city or a region. You're competing with the world. If you don't have the talent, you won't be able to compete. You have other responsibilities as well. But finding transcendent talent is all we do. Take the time to talk to us and we will provide a thorough, consultative, and confidential approach to talent innovation. Unlike many of our competitors, we rely on one of the most sophisticated and extensive networks of professional contacts in the country to identify the finest professional talent available. We know its high quality because it's the same national network of professionals we use for our recruiting. Good people know and recommend good people. But they only make those recommendations if their recruitment agency has earned their trust. Our work does not end with the recruitment.

Our Lifetime of Value program is unparalleled in the Indian recruitment sector. We employ a highly customer-centric approach that emphasizes continuous improvement for our candidates and our process. It is a completely closedloop communications process that relies on continual communication from us and feedback from you.

At InterManagement, we believe in long-term relationships, not short-term transactions. We want to establish and nourish a partnership that lasts over many years and multiple, successful recruitment We understand how important the hiring process is to everyone involved. It can make or break a career. It can uproot families and change life trajectories. It can transform a company and sometimes the world. The hiring process also has financial ramifications, as human capital drives business success. InterManagement brings a quantitatively different approach to the recruiting process. With a strong recruiting heritage, we're here to stay in a world of transient recruiting "experts". We possess a national network of premier talent, sophisticated technology, rigorous market research and analytics, a holistic communications process, and deep industry knowledge.

You will receive quality consulting and multiple touches from every level of our organization to make the hiring process both productive and profitable. We guarantee a continuous, constructive dialogue between you and InterManagement.

# **Head Hunting Team**

The market is becoming increasingly 'talent-scarce', we know it is essential to explore all avenues and leave no stone unturned in searching the market for the right candidate. Unlike many of our competitors, we don't just rely on advertising. We leverage our significant local and international experience in talent search We keep abreast of the latest trends in recruitment practices both here and overseas and network extensively in the industries we specialise in.

> The most general approach adopted by the recruitment agents in India is to release newspaper advertisements for candidate sourcing. This method carries an inherent risk: 'the right man may not even apply'

> India consists of multi region, multi language population. There are 56 local language newspapers and 18 English newspapers. There is not even one publication which controls the attention all over India. There are newspapers which have ten to fifteen editions from different cities but not circulated in all Indian cities. The recruiting agent may release advertisement in one or two newspapers, without the guarantee of coming to everyone's notice.

InterManagement's Head Hunters come into the picture at this juncture.

The twenty-two search executives on the permanent payroll of InterManagement are stationed at different cities in India. Once they identify the 'right' person, they use their professional and social contacts to reach him. The search executive explains him the job parameters, the compensation package and the positive effect of such assignments on his subsequent career. A discreet reference to the people recruited earlier is also made and the candidate is invited to contact them to verify the facts. The candidate's fears are allayed and he is helped to make up his mind.

Thus our Head Hunting Team eliminates the possibility "the right man may not even apply to the advertisements"

These brilliant achievers are themselves professionals of the highest grade and impeccable credentials. InterManagement has taken pains to include all disciplines to provide a ready, direct access even to the highest calibre.

Once we know whom you want, we bring him to you.





# **Online Data Bank**

InterManagement unique feature is the web based personnel Data Bank.

In the event you need manpower in double quick time, InterManagement maintains a personnel data bank which covers every field, trade and profession. All you need to do is to make a final selection. In other words, urgently needed manpower can be at your worksite in as little as 2-3 weeks from the time you get in touch with InterManagement.

The Data Bank has been devised by InterManagement to save your valuable time and energy. InterManagement gold mine of information is the result of the long hours, careful and scrupulous examination of CV's. InterManagement is engaged in constantly enlarging and updating this storehouse. Each of the resume has been classified by age, education, and experience and trade specification. Every candidate on our computer file has been interviewed in depth and screened with care; all the facts and figures submitted by the applicants are thoroughly verified.



Registration Free for InterManagement clients if not registered Click here to <u>Register</u>

# **Mental Aptitude Tests**

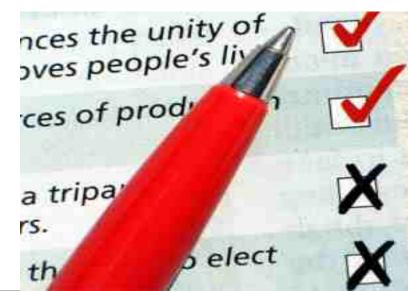


Prior to the personal interview and the trade tests, ALL candidates are taken through these testing programs. The main purpose of this test is to have an accurate insight about the inner man, his abilities, his latent aptitudes and untapped potential zones of which even the man himself might be unaware. Our Mental aptitude tests are developed by leading experts in the field of psychology and assessment. These consultants have specially devised a set of Mental Aptitude Tests with different levels I, II, III, IV, graded to successive hierarchies within a modern economic establishments.

The tests features all the standard features: English language - comprehension and vocabulary, Mathematical acumen, Logical reasoning, Non Verbal reasoning, Mental Ability, Creativity. These tests take into consideration what level of hierarchy the candidate has to perform and ascertain his suitability for the post.

The tests precisely quantifies to what degree applicant is capable of performing under mental duress, measure of an applicant's ability to comprehend nuances of social and emotional expressions, the test plays a crucial role in successful team work and employee interaction – a qualification vital in today's professional work place, quantifies the applicant's language skills and verbal comprehension, quantifies both the visual and auditory memory abilities of the applicant ,quantify ability to process information , both quickly and efficiently etc.

We at InterManagement strongly believe that "not only hard work will count, smart work shall count far more".



# **InterPROBE**<sup>®</sup>

**Due Diligence** 

It is easy to identify Adolph Hitler. But to know really who the person you are hiring is, you need accurate background information.



#### That is where InterPROBE® helps you.

InterPROBE<sup>®</sup>, InterManagement's pre-employment deep-probe technology, provides reports on all vital aspects of the candidates background : Education, Employment, Driving records, Performance, Compatibility, Criminal and / or Alcohol abuse among others.

Failure of companies to carry out Due Dillgence has been a prime reason that led to the financial disasters of some of the biggest companies.

InterManagement delivers these reports diligently and discreetly. You are assured that you know who you are hiring. Prior to referring the candidates to the clients, InterManagement and subsidiaries conduct primary, secondary & character reference and pre-employment background checks on EACH candidate.



# InterPROBE<sup>®</sup>

#### **Due Diligence**

#### **Primary References**

These are obtained from the candidates immediate superiors at the current and previous employment.

Our experience is that approximately 30% of resumes submitted by applicants contain misleading statements or outright fabrications in relation to such matters as educational qualifications, employment history and career achievements.

InterManagement strives to establish the communication skills the character, the strength & weakness. Those referred to often impact deep insight regarding the relationship with others, the creative contribution, the salient success, or problems. InterManagement HR panel has devised scientific questionnaires to bring out the candidates inner qualities to light.

#### **Secondary References**

InterManagement seeks the secondary source of reference by discreet probing during assessment interviews. The secondary references at peer or subordinate level reflect an independent and unbiased point of view. When the candidate is not forthcoming, often the primary references reveal those suitable for secondary reference.

#### **Character Reference**

InterManagement obtains the character reference from the person nominated by the candidates and who are able to provide reliable information on the background, integrity, character and personality of the candidates. We take care to verify that they are respected in the community and they have known the candidates for many years.

### **Skill Enhancement**

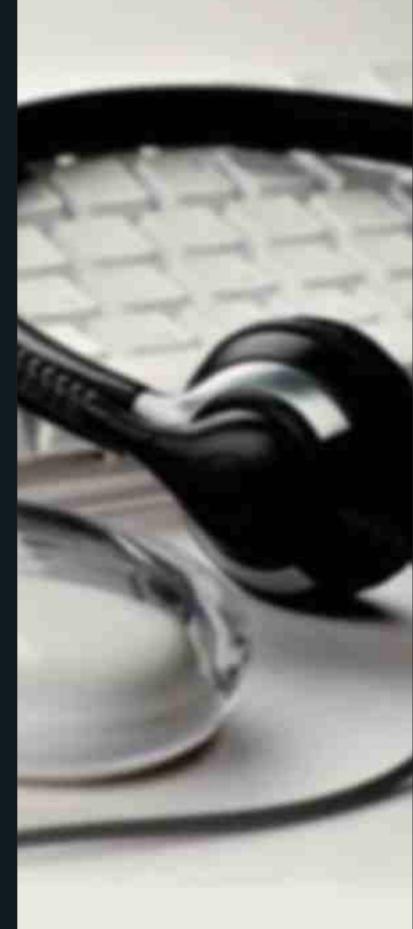
The 24st century is characterized by the frenetic pace of change. The rapid advance of technology has, however, created a paradox: Every skill is rendered out-of-date within a short time. Unless a successful performer keeps in constant touch with changing methodologies, his competence even at the present job stands to be eroded.

InterManagement has long standing affiliations with trade and industry associations which are instrumental in implementing skill enhancement programs at levels ranging from top executives to the lowest labour.

There are periodical programs conducted by the All India Trade Bodies which are aimed at enhancing the national productivity. These programs are based on international standards and are run by multinational faculties. InterManagement is actively participating in such efforts, which offer regular or custom-made programs in diverse fields like Manufacturing, Maintenance, Engineering, Chemical Process, Plastic, Construction, Computer Software/ Hardware, Accounting......

The selected candidates will receive a prompt response to your upgrading, enhancement or refresher program.

InterManagement has the resources, the means and that will help you and the person you have selected.



# **Minimum Hiring Criteria**

Selection of candidates of Professional, Technical, Administrative and Managerial levels shall possess the following generic qualities:

- Management by objective
- Strong administrative skills
- Powerful communication and interpersonal skills
- Result oriented and "bottom line" driven
- Entrepreneurial spirit and self-motivated
- Work well under pressure
- Team player, capacity to take constructive criticism well, positive attitude
- Think and plan in strategic terms
- Proven successful track-record in managing multi-objectives within pre-determined time period
- Successful track-record in developing subordinates
- Possess the minimum length and type of experience required for successful performance
- Satisfactory reference from previous employers

### Short listed candidates for the skilled, semiskilled and Unskilled workers will meet the following minimum hiring criteria:

- be aged between 25 and 40 years
- possess at least a full High School certificate (or equivalent)
- have verbal written fluency over English language
- pass basic intelligence and skill tests
- possess the minimum length and type of experience, as specified in job Description
- have worked in companies which are system oriented
- be currently employed and have served at least 2 years with present employer
- Not have the service terminated by the previous employers
- · have satisfactory reference from previous employers
- be pronounced medically fit following and examination by InterManagement panel/concerned embassy doctors
- Preferably non-smoker, have no record of drug or alcohol abuse
- have no criminal record
- have no impending military services obligations





# **Orientation Sessions**

This unique service by InterManagement may go unnoticed by the world, but our valued patrons graciously acknowledge it.

'Culture Shock' can be a negative influence on the individual performance. Prior and proper briefing has always alleviated any impact of sudden change in a trans-frontier employment.

InterManagement conducts this session for EVERY selected candidate prior to his departure for his work station, e.g. Saudi Arabia being the abode of Islamic faith, all non-Muslim candidates are meticulously acquainted with the principal faith, the local laws, the customs and the proper code of conduct, strict adherence to these is forcefully stressed.

#### InterManagement has a dual purpose:

I) an aware employee is a happy employee, who performs better

ii) the employer has the right to demand good performance from his recruiting agent.





# **Recruitment Status Report Online**

A unique service InterManagement is provided to their client is Online Recruitment status report. The client can go to intermanagement website and click clients only section (http://www.intermanagement.com/clientsOnly.asp) and login for updated recruitment status report. All clients are provided username and password.

No more calls to InterManagement, no more emails to InterManagement, No more reminders for updated status report. If a department head of our client ask their HR department to know the latest status of the recruitment of a particular position, just go to InterManagement website for instant status.

Our clients can login with the user name and password provided by us and it will take a page with exclusive details of their recruitment as such as the date of demand letter, short listed CVs, details of selected candidates, name of the candidates who have accepted the offer letter etc. Some of the countries in Middle East issue block visa ( i.e. Saudi Arabia ) such companies details of group visa ( Used visas, remaining visas and category of visas etc) details are recorded and upgraded on daily basis at 17.00 Hours (Except Sunday – which is a weekly off day )

InterManagement give value added services to their clients, as a professional recruiter we know time is money



# **Success Stories**

Despite a tight labour market over recent years, InterManagement has consistently maintained a 98% successful recruitment rate. We're very proud of this success rate, especially considering the highly competitive nature of our industry. But we're not resting on our laurels.

We know that we are only as good as our last recruitment, so we are continually striving to find new and better ways to serve our employers and job seekers. Hiring decisions impact people, families, careers, and companies. InterManagement is proud of our history and track-record of achievement. Our success stories span thousands of individuals and companies across in many different sectors, and we are pleased to share some here.



### Almarai Company

(www.almarai.com)

This certificate of appreciation is issued to InterManagement Manpower Services Limited for their services to cater manpower requirements from India .We are happy with their prompt and professional services and wish them all success and look forward for an ongoing association.

David Evans - Group Recruitment Manager.



### Hidada Limited

www.hidada.com.sa

We have found InterManagement Manpower Services Ltd to be one of the most innovative, forward-thinking recruiting recruitment agencies that we have dealt with and we certainly view them as market leaders in India from this perspective. Not only do they think outside the square and constantly think about how better they could do things or in a more creative way for clients. They considerably focus on candidates as well.

When we sought their ideas on how we could tackle difficult recruitment issues, e.g. sourcing candidates in a highly tight market, they have come up with some innovative and creative suggestions.

As for Hidada, InterManagement have distinctly differentiated themselves from most other recruitment agencies in the market and we can consider them to be a valuable business partner as they come to know our business, develop relationships with key managers and find many effective ways to add value.

Wael Hejazi - HR/TT/Corporate Services Manager



### Halwani Bros Ltd

www.halwani.com.sa

We have had a lot of experience in dealing with Indian recruitment agencies and have become cynical of the whole process. However, having been introduced to InterManagement, after simply sending an email in regard to recruitment, we have received outstanding service from every recruiter at InterManagement with whom we have dealt

InterManagement clearly work closely together as a team and have managed to overcome the communication barrier with each other and their clients. I knew I could count on the consultants at InterManagement to get back to me when they said they would, and to have the courtesy with regular updates, even when there were no new developments.

We are convinced that personalising customer service in the recruitment industry is definitely the way forward and that InterManagement has mastered the art."

Khaled M Nagadi - HR Director



### ABB Saudi Arabia

www.abb.com

This certificate serves as a token of appreciation for your outstanding efforts in providing professional recruitment service for ABB Saudi Arabia.

We wish you the success for your future operations.

Zeid Al Rumahi - Group HRD Manager



### Saudi Cable Co

www.saudicable.com

InterManagement Manpower Services Limited is catering our manpower requirements since last twenty years.

During this period they have provided our business with a superb service from taking an initial brief through to final recruitment. At all times they have provided a first class approach to recruitment and have on a number of occasions exceeded expectations. InterManagement has quickly and efficiently successfully recruited number of people for our organisation. They have a good eye for good cultural fit and people with a positive 'can-do' attitude. Their approach of dealing with the initial screening and interviewing is very efficient and delivers a short-list of high quality candidates for us to meet.'

We would have no hesitation in recommending them and we are certain that they have been a major contributor to the success of our organisation

Saeed Al-Zahrani - Manager, Personnel & Recruitment



### Hempel Paints Saudi Arabia

www.hempel.com

InterManagement Manpower Services Is ably assisting us in recruitment from India since last fifteen years and we highly appreciate their professionalism and prompt services.

We comment their head hunting and recruitment quality as well as their business dealing which are straight forward and transparent.

We do not hesitate to recommend the service and expertise of InterManagement Manpower Services Limited to any employer who wishes to source manpower from Indian subcontinent.

Yusuf Al Sayed - Country Manager



### Savola Packaging Systems

www.savola.com

We are happy to state InterManagement Manpower Services Limited is catering our manpower requirements from india, Nepal and Bangladesh since last eighteen years.

They have highly professional approach that enable them to meet the exact high standard of Savola .InterManagement have been able to source the suitable candidates every time we approached them.

We will not hesitate to recommend them to any organisation looking for professional recruiting agent and qualified/experienced manpower from India, Nepal and Bangladesh.

Talal Abdullah Miliany - HR Manager



### Saudi German Hospitals Group

www.sghgroup.net

Saudi German Hospitals Group's endeavour has been to provide to the best medical treatment to our patients. To achieve this we have hi-tech state-of-art equipments to ensure best in medical care top class surgeons and technicians are needed to efficiently handle these equipments; we must thank InterManagement ensuring that we get best talent as far as India is concerned InterManagement Manpower Services Limited has been sourcing the right professionals for us since 1989. They have sourced qualified and experienced Medical and Para-medical staff for hospitals at Jeddah, Medina, Riyadh and Abha

We are extremely happy with service of InterManagement and we are sure that our relationship will be long lasting.

Tarek Hassan - Corporate HR Manager



### AQS – Pepsi Saudi Arabia

www.q3group.com

Between 1985 and 1988 we had to change our recruiter in India for more than eight times. When we lost our faith in Indian recruiting agents, one our business associate recommended InterManagement, we were hesitant. But with our first dealing with InterManagement we have to change our view about Indian recruiting agents, all are not same; there are some professional group - InterManagement. They are serving us since last 21 years.

Saed Al Shahrani - Personnel & Admin Manager



### Al Salam Aircraft Co

www.alsalam.aero

InterManagement Manpower Services Limited is serving us since last ten years and we are happy with their prompt and professional services. If you are looking for a professional recruiter from India, InterManagement is the best bet.

A.H Abbasi - HR Supervisor



### The National Titanium Oxide Co Ltd

www.cristalglobal.com

Work under pressure, bring positive results, that is InterManagement .A number of occasions with a short notice InterManagement was successful to source the right candidates for us .Their all India network helped us to get the right persons from different parts of Indian subcontinent. A reputed, professionally managed and trusted recruiting agents in India- InterManagement. It will be our pleasure to recommend them to anyone who is in search a professional recruiting firm from India.

Fahad A. Fallatah - HR Dept.



### Jadawell Healthy Water Co Ltd

www.jadawell.com

Our manpower requirements from India and Nepal is taken care of InterManagement Manpower Service Limited.

We are happy with their services , all our technical staff is interviewed and selected by the consultants of InterManagement, and we are happy with their selection. Their experience and expertise in recruitment for manufacturing companies is helping hand for us to save time and money.

Tariq A Al Busbate - Managing Director

### Consolidated Can Mfg Co Ltd

www.ccmc.com.sa

It is our pleasure to certify that InterManagement Manpower Services Limited is catering our manpower requirements from India and Nepal from CCMC's inception. We are satisfied with their professionalism, prompt and transparent services. We have recommended InterManagement's services to our associates and friends and we will continue to do so.



Youssef Ezzikhe - GM

# References

We reiterate our mission - To serve, to serve fully, promptly and efficiently, to serve beyond the terms of contract. It is due to this approach that being once appointed, InterManagement has always remained the recruiting agent of some glittering luminaries in the Middle East

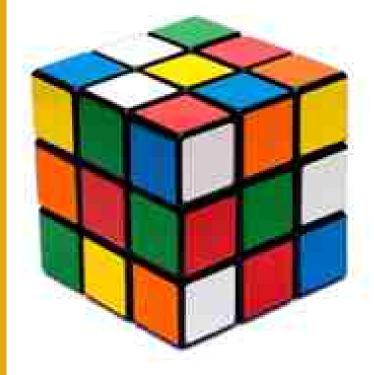
In order to enable you to have a direct endorsement of our services, we mention below the name of our few clients who will be gladly vouch for InterManagement. There are some organizations that have been faithfully served by us for more than 30 years, while some are our recent principals.

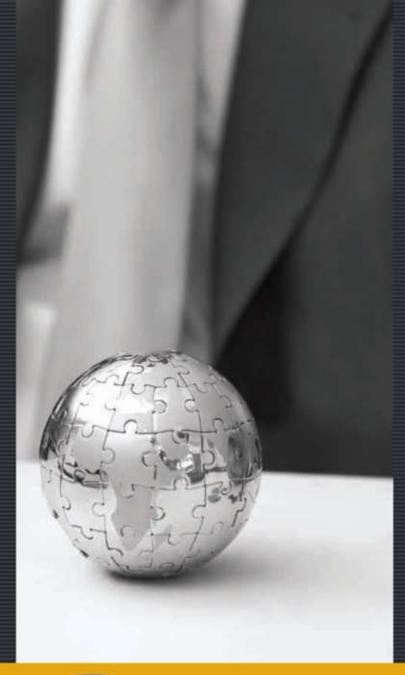
Almarai Company, Riyadh, Saudi Arabia Hidada Limited, Jeddah, Saudi Arabia Halwani Brothers Co, Jeddah, Saudi Arabia National Agricultural Dev. Co, NADEC Saudi Arabia Savola Packaging Systems, Jeddah, Saudi Arabia Saudi Cable Company, Jeddah Saudi Arabia ABB Saudi Arabia, Riyadh, Saudi Arabia Arabian Ceramic Mfg Co, Jeddah, Saudi Arabia Cristal, Yanbu, Saudi Arabia United National Dairy Co, Hofuf, Saudi Arabia Western Bakeries, Saudi Arabia Hail Agricultural Development Co, (HADC) Saudi Arabia Arabian Thermal Aire Mfg Co, Jubail Saudi Arabia Saudi Transformers Co, Dammam, Saudi Arabia Hempel Paints, Dammam, Saudi Arabia AQS -Pepsi, Khamis Mushayat, Saudi Arabia Al Qahtani Fisk Electrical Co, Dammam, Saudi Arabia Consolidated Can Manufacturing Co, Jeddah Saudi Arabia Jadawell Water Bottling Co, Saudi Arabia Marine Services Co Ltd, Jeddah, Saudi Arabia Banawi Industrial Group, Jeddah, Saudi Arabia Al Ghandoura Group, Jeddah, Saudi Arabia Bader Bakeries & Chocolate Co, Mecca Saudi Arabia

Kabbani Sweets & Chocolate Co, Riyadh, Saudi Arabia Gulf Meridien Hotel, Alkhobar, Saudi Arabia Al Gosaibi Hotel, Dhahran, Saudi Arabia Saudi German Hospitals Group, Saudi Arabia GNP Hospitals Group, Saudi Arabia Procare Hospitals, Alkhobar, Saudi Arabia Galvanco, Riyadh, Saudi Arabia Saudi Lighting Co, Saudi Arabia Al Amoudi Beverage Co, Saudi Arabia Weir Arabian Metal Co, Saudi Arabia Arabian Gulf Mfrs Co, Saudi Arabia Al Salam Aircraft Co, Saudi Arabia Abdulla Hashim Gas Co, Saudi Arabia United National Dairy, Hofuf, Saudi Arabia Honda Saudi Arabia, (AHG Group) Untied Accredited Co Ltd, Saudi Arabia Arabian Auto Star Co, Saudi Arabia Saudi Cyprus Foundry Ltd, Saudi Arabia Al Yusr Instalment Co, Riyadh Saudi Arabia Support Industry Printing Center, Jubail Paper Moon Trading Co Ltd Kuwait Regency Hotel, Kuwait Plastic & Packaging Industries, Kuwait Arabian Beverage Industries, Kuwait Ali Alghanim & Sons Automotive Co Wil, Kuwait Info Center, Kuwait Kuwait Medical Center, Kuwait Trans-Gulf Cement Products, Dubai Universal Voltas Co, Abudhabi Al Sahel Facility Management Co, Abudhabi Life Health Care Group, Dubai Royal Guard of Oman, Muscat, Oma

# Services & Facilities At A Glance

- Source the candidates through "Head Hunting"
- Screen the candidates based on the hiring criteria and job
- Thorough verification of individual qualification and experience
- Qualification checks to ensure personnel measures upto western or required specification.
- Mental aptitude tests, skill level assessment, adaptability, competence and proficiency tests.
- Pre-employment background check.
- Facilities at InterManagement office for final selection by client's representatives with secretarial support, if so desired.
- Corporate Rates on hotel tariffs and local transportation for the client's representatives, if required.
- Selection of personnel with strict adherence to job description.
- Medical checks.
- Skill enhancement programs.
- Adequate orientation of personnel to minimize culture shock.
- Assistance to initials journey to work site.
- Replacement within a short time.
- Continuing professional monitoring of personnel, if required.
- Complete labour package, if required







#### **Corporate Office:**

#### InterManagement Manpower Services Limited

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- Web : www.intermanagement.com
- Email : info@intermanagement.com

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- Fax : 0091484-2396963 Extn: 205

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